



INTERNATIONAL SISTER PORT AGREEMENT

Undersigned:
Administración Portuaria Integral de Tuxpan,
S. A. de C. V. (APITUXPAN), Veracruz, Mexico
and
Port of New Bedford Harbor Development Commission
(Port of New Bedford), Massachusetts, USA

WHEREAS, the APITUXPAN, with an address of Carretera a la Barra Norte km 6.5, Col. Ejido La Calzada, Tuxpan, Veracruz. México. C.P. 92800, and the Port of New Bedford, with an address of 52 Fisherman's Wharf, New Bedford, Massachusetts, USA 02745, have established a mutual friendship and have expressed a desire to encourage trade and economic cooperation between the two ports; and

WHEREAS, the APITUXPAN and the Port of New Bedford have marine terminal facilities, especially those for handling of cargo, and there is a great potential for the development of trade and commerce between the two ports; and

WHEREAS, the affiliation of the Sister Ports will lead to better international understanding and promotion of international trade between Mexico and USA specifically addressing the City of Tuxpan and State of Veracruz region and City of New Bedford and the Commonwealth of Massachusetts; and

WHEREAS, the Sister Ports consider of great interest the creation of a working group consisting of a limited number of representatives of both parties, with the specific mission of putting into practice the intentions of the agreement.

It is agreed, subscribe the present agreement of International Sister Ports, between the APITUXPAN and the Port of New Bedford, which agree to the following terms:

FIRST. This agreement will serve to formally establish official relations between the APITUXPAN and the Port of New Bedford.

SECOND. This agreement will be executed by the APITUXPAN, through its Board of Directors or General Manager and the Port of New Bedford, through its Board Chair.

THIRD. Both ports are committed to the free and willing exchange of information regarding the traffic for each port; information on the statistical history of each port; the port infrastructure development projects; and general market research aimed at the increase of traffic, provided that such information is not classified as confidential or reserved in accordance with the following:

- A. Sister Ports will study the possibility of creating the technical and financial resources, through joint ventures or other commercial arrangements, to promote the traffic and other port activities included in this document.
- B. Sister Ports shall cooperate in the formation of technical working groups to exchange site visits information and act as ambassadors of goodwill between the ports.
- C. Sister Ports, through their normal process of promotion, will promote the relationship and benefits of doing business with the Sister Ports, and they will seek to establish the framework of best practices for their use.
- D. Sister Ports undertake to establish regular project reports in order to analyze the development of initiatives as a result of this agreement.
- E. Through the Sister Ports Mutual Agreement, other additional fields of cooperation and partnership related to the activities and port operations can be included as part of the International Sister Ports Agreement, which shall subscribe to the corresponding additions to the agreement.

RESOLVED the governing Boards of the Administración Portuaria Integral de Tuxpan, S. A. de C. V. and the Port of New Bedford Harbor Development Commission do duly hereby agree to be designated as Sister Ports.

Agreed and Executed in New Bedford, Massachusetts and Port of New Bedford, on the 11th of July 2012.

Ing. Alfredo L. Sanchez Hevia
Director General
Administración Portuaria Integral
de Tuxpan, S. A. de C. V.
Carretera a la Barra Norte km 6.5



Mayor Jonathan F. Mitchell
Chair
Port of New Bedford
Harbor Development Commission



HARBOR DEVELOPMENT
COMMISSION